

Week  
**13**

# Weekly Wool Market Report

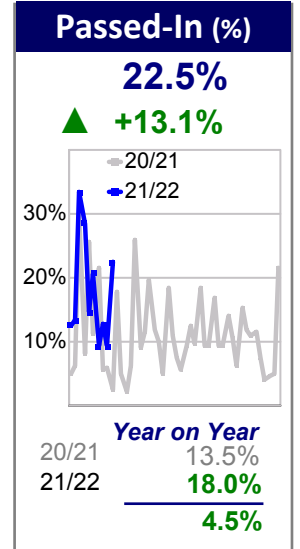
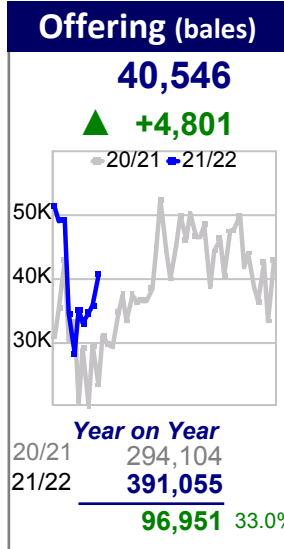
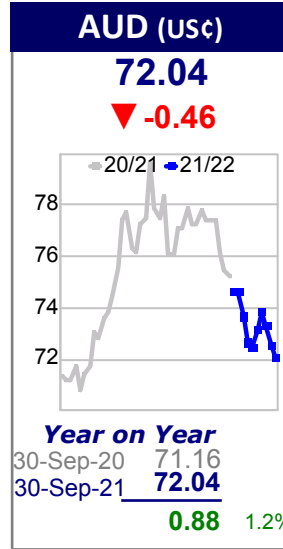
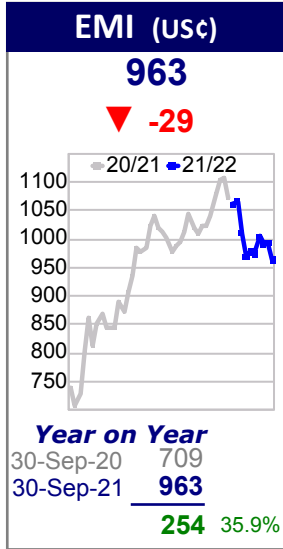
www.awex.com.au

Thursday, 30 September, 2021

Compared to week 12, Wednesday, 22 September, 2021



we know wool



	North Sydney	South Melbourne	West Fremantle
<b>Ind.</b>	<b>1424 ▼ -30</b>	<b>1279 ▼ -32</b>	<b>1360 ▼ -37</b>
<b>16.5</b>	<b>2634 -30</b>	<b>2653 n -26</b>	
<b>17</b>	<b>2407 -35</b>	<b>2447 n -61</b>	
<b>17.5</b>	<b>2215 -33</b>	<b>2302 -28</b>	
<b>18</b>	<b>2006 -37</b>	<b>2067 -26</b>	<b>2021 n -2</b>
<b>18.5</b>	<b>1839 -47</b>	<b>1852 -23</b>	<b>1828 n -34</b>
<b>19</b>	<b>1638 -41</b>	<b>1638 -49</b>	<b>1650 -19</b>
<b>19.5</b>	<b>1477 -56</b>	<b>1474 -55</b>	<b>1468 -58</b>
<b>20</b>	<b>1312 -50</b>	<b>1317 -49</b>	<b>1310 -45</b>
<b>21</b>	<b>1232 n -50</b>	<b>1217 -64</b>	<b>1244 -11</b>
<b>22</b>		<b>1210 n -34</b>	
<b>23</b>			
<b>24</b>			
<b>25</b>			
<b>26</b>		<b>731 n -57</b>	
<b>28</b>	<b>427 n -15</b>	<b>423 -25</b>	
<b>30</b>		<b>340 -20</b>	
<b>32</b>			
<b>MC</b>	<b>893 n -9</b>	<b>896 n -12</b>	<b>886 n -23</b>

## AWEX Comment

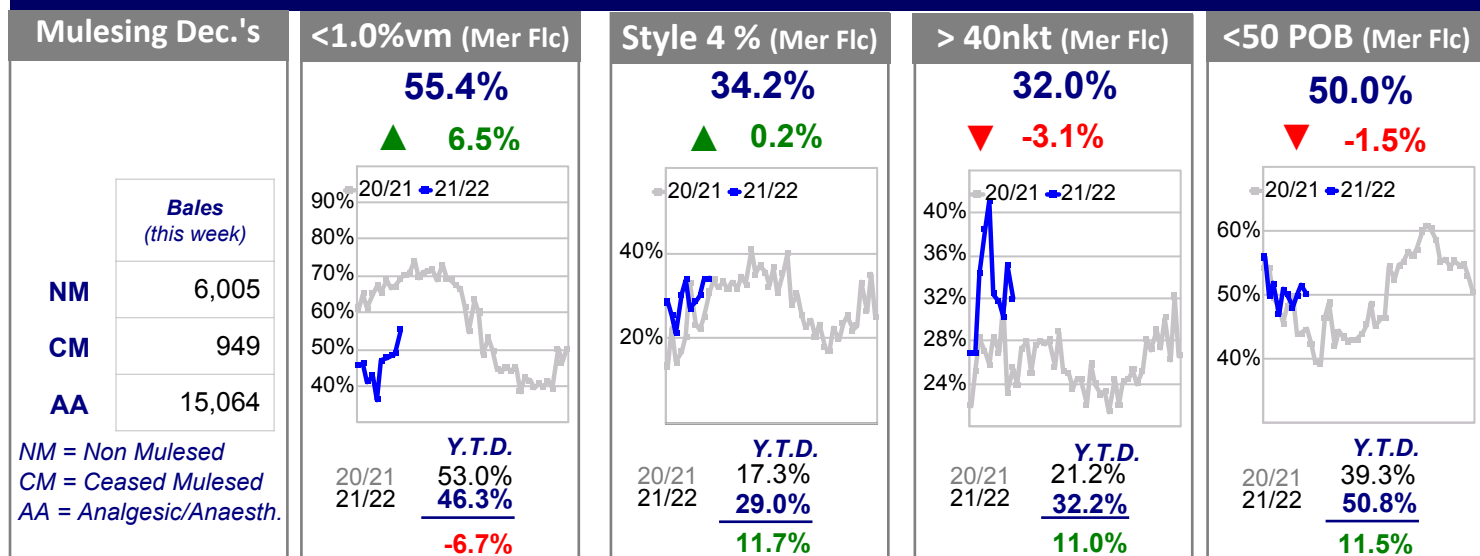
The Australian wool market has suffered falls this week, with losses felt across all sectors of the market. The national offering increased to 40,546 bales, this was 4,801 more than the previous week. The national offering continues to track well above the previous season, compared to the corresponding sale of last year, there has been 96,951 more bales offered at auction, and increase of 33%. In the merino fleece there was a noticeable softening of overall buyer sentiment, this transferred into softer demand and as a result the prices that were achieved were well below that of the previous series. Across the country the individual Micron Price Guides (MPGs) lowered by between 2 and 64 cents. These losses combined with falls in all other sectors of the market, contributed to an overall fall in the benchmark AWEX Eastern Market Indicator (EMI) of 31 cents. The EMI closed the week at 1,337 cents, a reduction of 2.3%. Due to currency movement (the AUD lost nearly half a cent compared to the USD) when viewed in USD terms the drop was slightly higher, the EMI lost 29 USc, closing at 963 US cents, a fall of 2.9%. Understandably, the lower prices on offer were met with plenty of resistance from sellers, pushing the passed in rate up to 22.5%, this was 13.1% higher than the previous week (where overall increases were recorded). Worth noting, although the market recorded losses, there was positive signs toward the end of the series, so much so that on the second day in the West (selling last) the local MPGs recorded positive movements of between 1 and 54 cents. The crossbred sector recorded the largest falls (in percentage terms) for the series. In the South the MPGs for 26.0 micron fell 57 cents (-7.2%), 28.0 lost 25 cents (-5.6%), while 32.0 micron dropped 20 cents (-7.9%).



Australian Wool Exchange Limited

PO Box 651 North Ryde BC 2113 www.awex.com.au t. (+61 2) 9428 6100  
Unit 12A, 2 Eden Park Drive Macquarie Park NSW 2113 abn. 35 061 495 565 t. (+61 2) 9428 6120

# Offering Analysis



Totals (This Week)							Totals (This Season)						
	Offered	Sold	Sold Prior	PI/NB	Re-off	W'Drwn		Offered	Sold	PI/NB	Re-off	W'Drwn	
<b>North</b>	MFLC 6,866	5,778	0	15.8%	5.5%	5.3%	<b>North</b>	MFLC 70,393	58,676	16.6%	8.1%	5.9%	
	MSKT 2,275	1,897	0	16.6%	6.3%	0.5%		MSKT 24,369	19,839	18.6%	10.3%	3.8%	
	XBFS 1,287	754	0	41.4%	19.5%	11.8%		XBFS 18,185	14,377	20.9%	15.1%	6.3%	
	ODDS 1,176	842	0	28.4%	26.5%	2.6%		ODDS 15,395	11,946	22.4%	10.3%	2.8%	
	<b>11,604</b>	<b>9,271</b>	<b>0</b>	<b>20.1%</b>	<b>9.3%</b>	<b>4.9%</b>		<b>128,342</b>	<b>104,838</b>	<b>18.3%</b>	<b>9.8%</b>	<b>5.2%</b>	
<b>South</b>	MFLC 12,167	9,584	0	21.2%	9.3%	5.1%	<b>South</b>	MFLC 102,801	85,011	17.3%	9.0%	9.7%	
	MSKT 2,967	2,537	0	14.5%	6.7%	5.6%		MSKT 27,749	23,914	13.8%	8.6%	6.8%	
	XBFS 3,322	2,379	0	28.4%	6.8%	4.6%		XBFS 40,967	35,107	14.3%	10.3%	3.9%	
	ODDS 1,933	1,759	0	9.0%	4.4%	3.7%		ODDS 19,444	17,203	11.5%	8.4%	4.1%	
	<b>20,389</b>	<b>16,259</b>	<b>0</b>	<b>20.3%</b>	<b>8.1%</b>	<b>5.0%</b>		<b>190,961</b>	<b>161,235</b>	<b>15.6%</b>	<b>9.2%</b>	<b>7.5%</b>	
<b>South NZ</b>	NZ-ALL 1,017	870	0	14.5%	3.1%	7.5%	<b>South NZ</b>	NZ-ALL 8,867	7,120	19.7%	7.4%	7.3%	
	<b>1,017</b>	<b>870</b>	<b>0</b>	<b>14.5%</b>	<b>3.1%</b>	<b>7.5%</b>		<b>8,867</b>	<b>7,120</b>	<b>19.7%</b>	<b>7.4%</b>	<b>7.3%</b>	
<b>West</b>	MFLC 5,332	3,546	0	33.5%	9.5%	3.4%	<b>West</b>	MFLC 44,812	32,670	27.1%	16.4%	7.4%	
	MSKT 1,102	646	0	41.4%	13.2%	0.7%		MSKT 8,460	6,621	21.7%	10.7%	4.5%	
	XBFS 243	108	0	55.6%	10.7%	1.2%		XBFS 2,075	1,408	32.1%	26.8%	7.7%	
	ODDS 859	740	0	13.9%	6.1%	0.5%		ODDS 7,538	6,706	11.0%	7.1%	2.4%	
	<b>7,536</b>	<b>5,040</b>	<b>0</b>	<b>33.1%</b>	<b>9.7%</b>	<b>2.6%</b>		<b>62,885</b>	<b>47,405</b>	<b>24.6%</b>	<b>14.8%</b>	<b>6.5%</b>	
<b>TOTAL</b>	<b>40,546</b>	<b>31,440</b>	<b>0</b>	<b>22.5%</b>	<b>8.6%</b>	<b>4.6%</b>	<b>TOTAL</b>	<b>391,055</b>	<b>320,598</b>	<b>18.0%</b>	<b>10.2%</b>	<b>6.6%</b>	

PI% & RO% are % of offering. WD% is % of total catalogue.  
Sold Prior is considered Withdrawn

PI% & RO% are % of offering. WD% is % of total catalogue.

MFLC = Merino Fleece.  
MSKT = Merino Pieces & Bellies.  
XBFS = Non-Merino (Crossbred) Fleece, Pieces & Bellies.  
ODDS = Lambs, Locks & Crutchinas (all breeds).

Averages (This Week)						
	Mic.	VM %	Grsy ¢/kg	Lot size	Kg/ bale	Style
<b>North</b>	MFLC 18.67	1.8	1280	5.4	180.7	4.6
	MSKT 17.95	5.7	975	3.9	175.5	5.0
	XBFS 27.10	2.5	286	4.8	169.3	5.0
	ODDS 22.06	2.9	494	4.3	178.0	4.9
	<b>19.76</b>	<b>2.7</b>	<b>1045</b>	<b>4.8</b>	<b>178.1</b>	<b>4.7</b>
<b>South</b>	MFLC 19.49	1.4	1058	6.1	182.7	4.7
	MSKT 18.63	6.1	834	4.2	176.7	5.0
	XBFS 27.71	1.1	320	6.4	175.4	4.7
	ODDS 20.16	4.0	547	4.6	175.5	4.6
	NZ-ALL 19.16	1.2	1493	4.8	173.6	4.1
	<b>20.67</b>	<b>2.2</b>	<b>891</b>	<b>5.6</b>	<b>179.6</b>	<b>4.7</b>
<b>West</b>	MFLC 19.49	0.8	1008	7.4	181.7	4.9
	MSKT 18.80	3.6	769	4.7	175.2	5.0
	XBFS 26.66	0.8	315	6.4	166.9	5.1
	ODDS 19.12	1.5	688	4.8	175.7	4.9
	<b>19.57</b>	<b>1.3</b>	<b>919</b>	<b>6.4</b>	<b>179.6</b>	<b>4.9</b>
<b>TOTAL</b>	<b>20.20</b>	<b>2.2</b>	<b>940</b>	<b>5.5</b>	<b>179.2</b>	<b>4.8</b>

Averages are weighted by greasy kg. Offered wool only.

Main Buyers (This Week)		
	Bales	Group %
<b>Merino Fleece</b>		
TECHWOOL TRADING	2,794	14.4%
TIANYU	2,505	12.9%
FOX & LILLIE	2,017	10.4%
PJ MORRIS	1,734	8.9%
<b>Merino Skirtings</b>		
TECHWOOL TRADING	1,452	27.9%
ENDEAVOUR WOOL EXP.	711	13.6%
FOX & LILLIE	440	8.4%
UNITED WOOL CO.	427	8.2%
<b>Crossbred Fleece/Pieces/Bellies</b>		
PELICAN AUSTRALIA	557	16.1%
TECHWOOL TRADING	536	15.5%
AUST. MERINO EXP.	486	14.1%
FOX & LILLIE	327	9.5%
<b>Oddments</b>		
MICHELL AUST	834	25.0%
VIC. WOOL PROCESSORS	393	11.8%
FOX & LILLIE	380	11.4%
TECHWOOL TRADING	315	9.4%

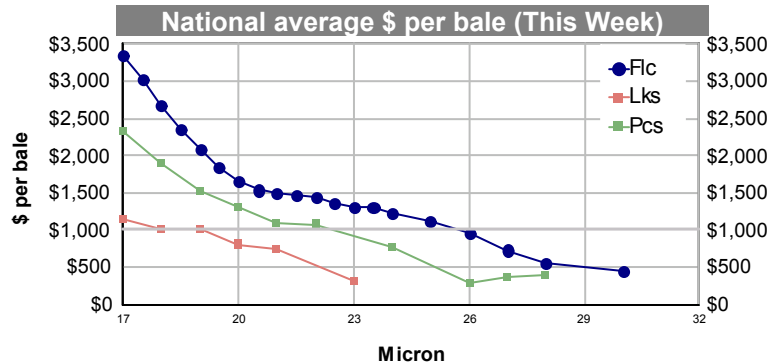
## Foreign Exchange

EUR	0.6208 0.0024	GBP	0.5357 0.0047	INR	53.542 0.041	JPY	80.640 1.240	NZD	1.0472 0.0140	USD	0.7204 -0.0046	ZAR	10.890 0.172
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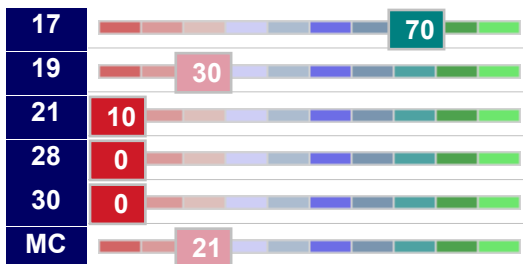
## Woolgrower Returns

	Indicative \$ per head				
	17	19	21	23	28
\$/ Bale @ 185 kg	\$2912	\$1949	\$1448		\$503
\$/Head cut @ 7 kg	\$110	\$74	\$55		\$19
6 kg	\$94	\$63	<b>\$47</b>		\$16
5 kg	\$79	<b>\$53</b>	\$39		<b>\$14</b>
4 kg	<b>\$63</b>	\$42	\$31		\$11

Returns are gross and do not allow for shearing, testing, & selling costs. Assumed yield is 67% Schlumberger Dry.



## MPG Percentile rankings (South - 5 years)



Percentiles rank the current MPG over 5 years. A percentile of 21% means the MPG has been lower 20% of the time (or higher 78% of the time)

## Exports

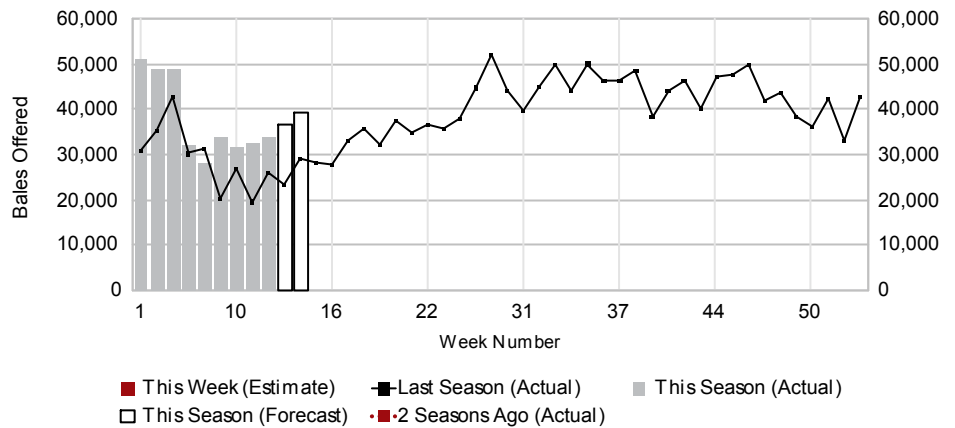
	2019/20	2020/21
China, P.R.	198.6Mkg 78%	251.6Mkg 84%
India	12.6Mkg 5%	10.9Mkg 4%
Czech Republic	7.8Mkg 3%	11.9Mkg 4%
Italy	10.8Mkg 4%	6.0Mkg 2%

Current season is for July to June, prev. season is 12 mths. Contact AWEX for the full version of Monthly Wool Exports

## Future Sales

Sale	Days	Bales
S14/21	W-Th	12,119
M14/21	W-Th	23,249
F14/21	W-Th	6,751
<b>Week 14</b>		<b>42,119</b>

## Season on Season Total Offered (Australian Stored)



## Seasonal comparison (Aust sourced wool only)

	Offered (Bales)			
	20	21	Change	
NORTH	87,138	128,342	41,204	47.3%
SOUTH	148,770	190,961	42,191	28.4%
WEST	51,374	62,885	11,511	22.4%
<b>Total</b>	<b>287,282</b>	<b>382,188</b>	<b>94,906</b>	<b>33.0%</b>

	Offered (Kg clean)			
	20	21	Change	
NORTH	9.6M	14.9M	5.3M	55.1%
SOUTH	16.9M	21.9M	5.0M	29.8%
WEST	5.6M	7.0M	1.4M	24.3%
<b>Total</b>	<b>32.1M</b>	<b>43.7M</b>	<b>11.7M</b>	<b>36.4%</b>

	First Hand Offered (Bales)			
	20	21	Change	
NORTH	79,864	115,809	35,945	45.0%
SOUTH	133,481	173,480	39,999	30.0%
WEST	42,814	53,558	10,744	25.1%
<b>Total</b>	<b>256,159</b>	<b>342,847</b>	<b>86,688</b>	<b>33.8%</b>

	First Hand Offered (Kg clean)			
	20	21	Change	
NORTH	8.8M	13.5M	4.7M	53.1%
SOUTH	15.2M	19.9M	4.8M	31.5%
WEST	4.6M	5.9M	1.3M	27.4%
<b>Total</b>	<b>28.6M</b>	<b>39.3M</b>	<b>10.7M</b>	<b>37.5%</b>

## Turnover (AUD)

This week
<b>\$ 55.57 m</b>
This season
<b>\$ 510.91 m</b>

**Quotes (¢/kg clean)**

	Style	Length	Strength	VMB	North		South		West	
					30 - Sep	22 - Sep	30 - Sep	22 - Sep	30 - Sep	22 - Sep
<b>17.0</b>	MF4	90	35	1				2,436		
	MF4	80	35	1			2,395	2,480	2,487	
	MF5	80	35	1			2,421	2,432		
<b>18.0</b>	MF4	90	35	1	2,002		2,070	2,052		
	MF4	80	35	1	1,996		2,027			2,034
	MF5	90	35	1	1,991				1,982	1,930
	MF5	80	35	1	2,005	2,035		1,988	1,959	
	MP5	70	35	2				1,822	1,761	1,809
<b>19.0</b>	MF4	90	35	1	1,641		1,624		1,603	
	MF4	80	35	1			1,671			
	MF5	90	35	1					1,621	1,700
<b>20.0</b>	MF4	90	35	1			1,309		1,322	
	MF4	80	35	1			1,340			
	MF5	90	35	1				1,320	1,335	
	MP5	70	35	2			1,397			
	MZ5			2	819					
<b>21.0</b>	MF4	90	35	1				1,295	1,231	
	MF4	80	35	1				1,329		
	MF5	90	35	1						1,270
<b>22.0</b>	MF4	90	35	1			1,208			
	MF5	100	35	1					1,163	
	MF4	100	35	1			1,215			
<b>25.0</b>	XF5	100	35	1			841			
<b>26.0</b>	XF5	110	35	1		753	758			
<b>28.0</b>	XF5	120	35	1	415	429		448		
	XF5	110	35	1	397		396	424		
<b>30.0</b>	XF5	120	35	1			325			
	XF5	110	35	1	351	391	338	359		

MF = Merino Fleece (Schlum. dry yield)  
 XF = Crossbred Fleece (Schlum. dry yield)  
 MP = Merino Pieces (Schlum. dry yield)  
 MZ = Merino Locks (Scoured 17% yield)  
 MC = Merino Crutchings (Scoured 17% yield)